



FOR IMMEDIATE RELEASE

David Eubank joins Marshall Face2Face franchise team.

Outsourced business development offering is empowered by two decades of relationship building experience.

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Marshall Face2Face is happy to welcome David Eubank, the company's newest franchisee. Eubank hails from St. Louis, Missouri, and arrives with over twenty years of Sales and Business Development experience.

The Marshall Face2Face franchise system provides a customized approach for companies seeking an outsourced business development solution. Eubank joins the team of Senior Development Consultants acting as a corporate match-maker and lead generator for clients that may not have the time or resources to research prospects, develop relationships, and ultimately secure appointments with major decision makers.

Eubank looks forward to helping his clients build their businesses. "I come from a background of selling intangibles – services on which it's hard to put a price tag. I have a knack for discovering where the need is for certain services, and then convincing business owners to take the leap and ultimately improve their companies," he says.

Over the past two decades of his Sales experience, Eubank has become a professional at cultivating and fostering relationships. He chose Marshall Face2Face as his next career move because it allows him the chance to work with a variety of clients across a variety of industries. Eubank emphasizes, "Generating relationships is my strong point. It's all about finding the right person who can really benefit from what you're offering. It's a win-win situation."

Eubank feels that Marshall Face2Face fulfills an invaluable need for many companies. "The typical Marshall Face2Face client tends to be focused on developing their business. He or she spends the majority of time working on proposals, servicing clients, etc. Sometimes, that doesn't leave enough extra time to pick up the phone and start a new business relationship," he explains. Eubank looks forward to becoming a crucial part of his clients' business development process.



“Many companies can no longer employ a full-time business development position or department. These businesses will be able to hire Eubank on an as-needed basis in order to benefit from the knowledge of a sales professional.” Eubank says, “My clients really appreciate the forethought and persistence I bring to the table.”

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Marshall Face2Face is an affordable outsource partner — for lead generation and appointment securement — with the power to revolutionize an enterprise’s business development strategy. Headquartered in Encino, CA, its field-proven system has been developed and refined through 15 years of highly successful real-world performance. Visit us online to learn more about how we can tailor a program to meet your needs.

